

Professional Development & Training Seminar
**Empowering Energy & Engineering
Professionals in their Career**



Management Essentials™

The Management Essentials Training seminar is an innovative and highly practical management training seminar that teaches established and new managers alike essential skills required by their roles. Participants in this workshop will appreciate a blended approach to learning that includes instruction, examples, and interactive group exercises which grow competence and confidence immediately. Every participant receives a copy of Management Essentials™ Participant Workbook of exercise sheets and reference materials. The course is designed to provide practical tools & techniques to help energy professionals excel in their career. The program is being held in conjunction with the GLOBALCON event in Philadelphia, PA.

**Save
The Date...
Philadelphia, PA
March 20-21
2017**

**CWEEL
Members
Save an Additional
\$50.00
Enter Code
CWEEL50
at Registration**

www.aeecenter.org/management

Management Essentials™

Philadelphia, PA
March 20-21, 2017

About the Seminar

Designed to provide energy managers, engineers and team leaders with a clearer understanding of fundamental management strategies and how to most successfully and effectively apply them for optimum results. Learn how to utilize a more personal and effective management paradigm to:

- Strengthen your leadership & communication skills
- Manage collaborative teams using a relationship-based process
- Grow morale, productivity and deliver profitability
- Achieve corporate, project and team goals

Who Should Participate

This course is designed for energy managers, energy engineers, facility managers, project managers, new and middle managers, utility and esco reps, and team leaders.

Seminar Hours

Onsite Registration March 20: 8:15 am

Seminar March 20: 9:00 am - 5:00 pm

Seminar March 21: 9:00 am - 5:00 pm

Register Online at:

www.aeecenter.org/management

Questions:

Tel: 770-925-9633

Email: terese@aeecenter.org

About The Instructor

JIM HORNICKEL, Chief Executive Officer and founder of Bold New Directions, brings to this program extensive hands-on corporate level management experience, including skills developed and refined working in both unionized and non-unionized environments, and supervising staffs of up to 500 personnel. As a trainer, he has provided direction to professional and non-professional management staff in corporate, government and small business settings. His programs have been attended by thousands of professionals in both the U.S. and abroad over the past decade, including hundreds of Fortune 500 clients, providing expert training on management and leadership, communications, and negotiation skills.

AEE Member,
Government or
Non Profit Price:
\$1,350.00

Non-Members:
\$1,450.00

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